# 

LEVERAGING BRANDS WITH STUNNING DIGITAL STRATEGIES

# **WHO WE ARE**

Established in 2019, Click Agency is an **integrated communications agency** that guides its clients through the process of **digital transformation**, implementing brand consulting projects.

Our team, based in Salerno, offers a transversal and creative approach to project management.

We develop **innovative strategies** to realize the goals that every company has for its brand, accompanying the processes of change both internally and externally within organizations and channeling all inter-company areas with strong and **authentic involvement**.

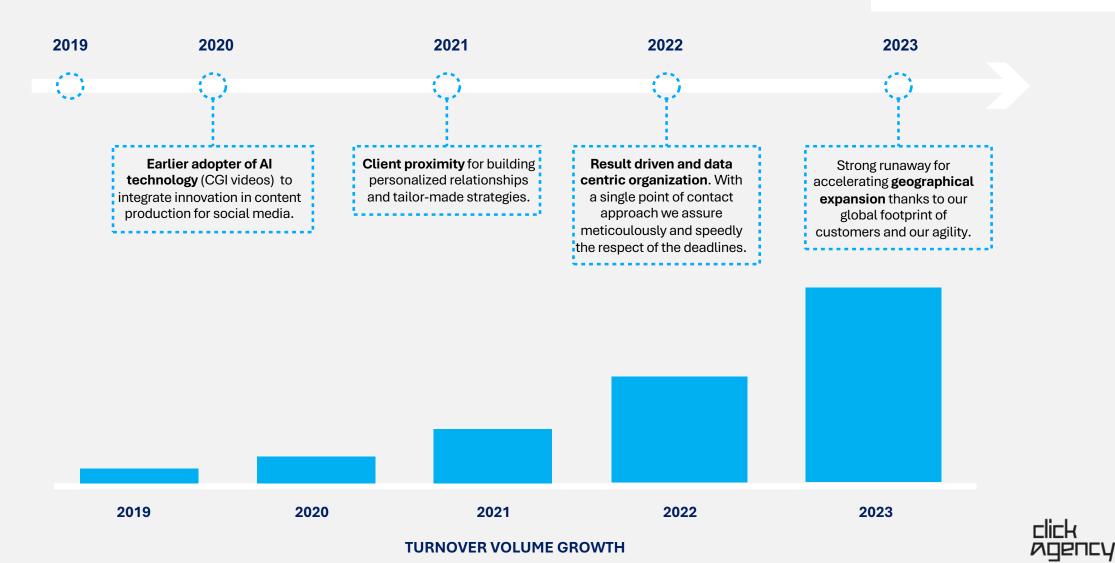
Thanks to our analytical approach, we implement **custom projects**, ensuring defined timelines and **quantifiable results**, leveraging the latest technologies and cross-channel communication channels.

We are a **strategic partner** that turns challenges into opportunities, ensuring that each project not only meets but **anticipates market needs**.



# **A TREMENDOUS GROWTH SINCE 2019**

20+ 25+
PEOPLE INTERNATIONAL CLIENTS



# **FOUR MAIN MARKETS**



### **INDUSTRIES**

We leverage our technical know-how to empower the brands in the packaging industry by forging emotional connections, channels and audiences.



### **FOOD**

We support the most recognized food Italian companies to promote the Made in Italy recognition through compelling and inhouse content.



### HEALTHCARE

We provide a comprehensive set of solutions and services for pharma & healthcare, including the support for events aimed at educating doctors.



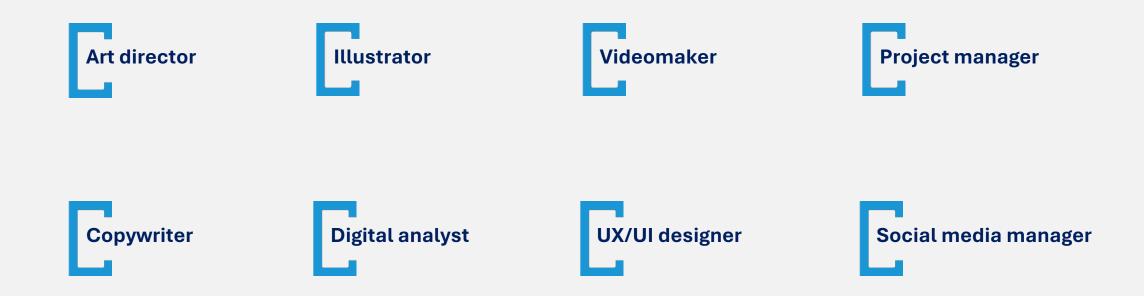
### **YACHT DIVISION**

We enhance digital outreach through digital channels for the sea lovers and those who build and experience navigation.



# **OUR TEAM**

A team specialized in **digital transformation**, working alongside companies to build an **authentic and coherent narrative**.



We create ideas, unique content, big dreams, and ambitious projects. We imagine, build, and reinvent constantly within definite timelines. New every day, always connected.



# **OUR SERVICES**

We offer integrated solutions for corporate, internal, and external communication strategy, both online and offline.

# STRATEGIC CONSULTANCY

We define a comprehensive approach to brand strategy and communication to develop customized, effective, consistent strategies.

We help brands to establish a solid and cohesive presence both online and offline.

# INTERNAL COMMUNICATION

We help organizations foster collaboration, engage employees, and facilitate the alignment of goals, values, and culture around a common vision. We develop customized tools - intranet, corporate TV, internal magazine - to create trust and transparency.

### **BRAND STRATEGY**

We enhance brand consolidation by defining the brand identity, architecture, and corporate culture. We help cascade them in the organization to foster employer branding strategies and internal branding through interior design.

# SOCIAL MEDIA & DIGITAL COMMUNICATION

We support a result-oriented social media presence with content creation (multilingual if required) and calendar management.

We set up international social media and Google Ad campaigns.

# CONTENT DESIGN & PRODUCTION

We create professional content in different formats for engaging and meaningful narratives.

We lead direction for customized camera crew, shooting & videos, graphic and motion design, 2D-3D-CGI visual effects, newsletters, blog articles, white papers, and reports.

### **EVENT MANAGEMENT**

We support our clients in the conception and development of on-site events – exhibitions and conferences – and online events – webinars and podcasts.

We provide full event coverage with booth design, live content communication, digital promotion, and video testimonials.









# **OBJECTIVE**

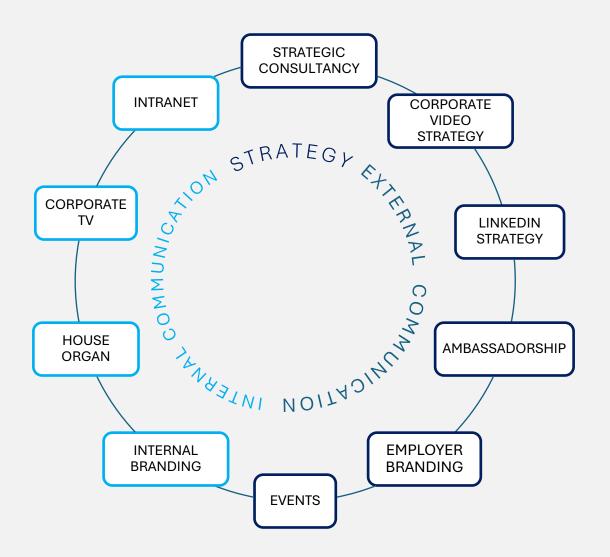
Enhance awareness to cultivate connections and collaboration, fostering a strong sense of community and belonging.

Promote corporate culture and values by creating meaningful synergies that help people to resonate with the company.

AWARENESS BELONGING CONNECTION TRUST

# **TOOLS FOR COMMUNICATION**

INTERNAL COMMUNICATION



EXTERNAL COMMUNICATION



# **TOOLS FOR INTERNAL COMMUNICATION**

### STRATEGICAL CONSULTANCY

We assess the state-of-the-art, identify goals and deliverables, and design the set of strategies to implement.

### INTRANET

We structure an internal network of sites to foster collaboration and communication among teams.

### **CORPORATE TV**

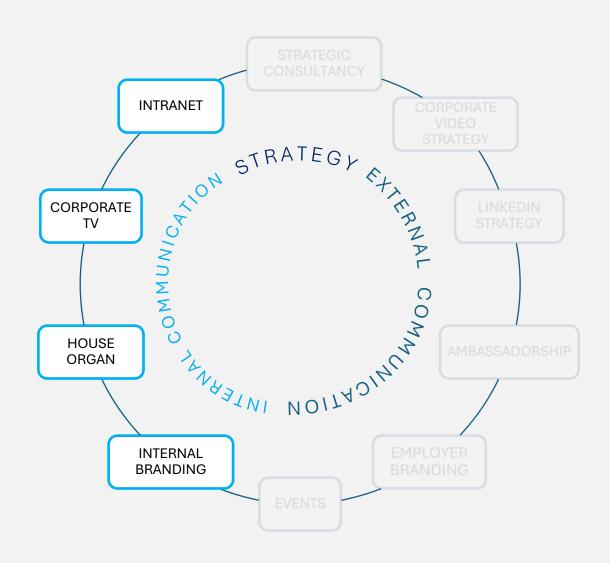
We curate regular editorial updates to reach all employees and enable effective communication.

### **HOUSE ORGAN**

We develop a regular editorial project to communicate milestones and achievements internally and externally.

### **INTERNAL BRANDING**

We cascade the company culture and values into a set of initiatives for a cohesive sense of belonging.



EXTERNAL COMMUNICATION



# **INTRANET**

INTERNAL COMMUNICATION

### **GOAL**

Create an internal website network to enable communication and document storage.

**PLATFORM:** Microsoft Sharepoint

TIMEFRAME: 6 months.

- Define the purpose, main objectives and goals
- Project the website architecture, specs and functions
- Content inventory and structure in columns, tools, teams
- Category inventory for public/private spaces or groups
- Design the look and feel in coordination with the C.I.
- Set up the platform, create and implement the Home Page and function pages
- Content creation by content owners for each team, definition of the way of working, and set up of content libraries for each department
- Kick-Off preparation (announcement letter/FAQ/leaflet)
- Platform release
- Ignition sessions for the community and creation of "video guidelines"
- Development of common tools (Wiki, Learning Platforms) and external integrations (booking system)
- Assistance & maintanance (yearly agreement)









# **CORPORATE TV**

We implement a fundamental communication channel to promote corporate key messages, culture and values, with dynamic editorial content to effectively reach and engage the wider audience.

### STRATEGY DESIGN

Based on the client's needs and target audience, we develop a dedicated strategy with channel architecture and a distribution map in accordance with IT requirements and technical infrastructure.

### **CONTENT CREATION**

We create editorial formats and multilingual and customized content for different audiences to nurture regular issue releases.

### **MOTION DESIGN**

We develop customized graphic elements and motion designs to enhance visual communication, reinforce branding, convey messages, and significantly improve user experience and retention.

- Channel architecture and distribution map
- Editorial strategy and graphic concepts
- Regular video content production, including:
  - Copywriting
  - Customized motion designs

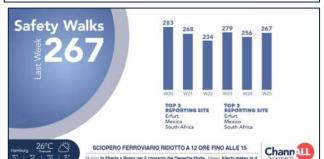
















# **HOUSE ORGAN**

We create **editorial concepts to engage internal and external audiences**, and cascade purpose, values, and projects.

From purpose assessment to launch and regular publication, we elevate the brand and reinforce it with a broad and lasting editorial tool with magazines, newsletters, journals or white papers.

Multilingual publications, both digital and print.

### **EDITORIAL STRATEGY**

We craft a clear framework for the brand narrative to ensure accuracy and consistency in tone, topics, and style, in the content creation.

### **COPYWRITING**

We create compelling, clear, and persuasive copy that captures attention and resonates with the target audience.

### **GRAPHIC DESIGN**

We craft strong graphic designs to enhance visual communication, reinforce branding, convey messages, and significantly improve user experience and retention.

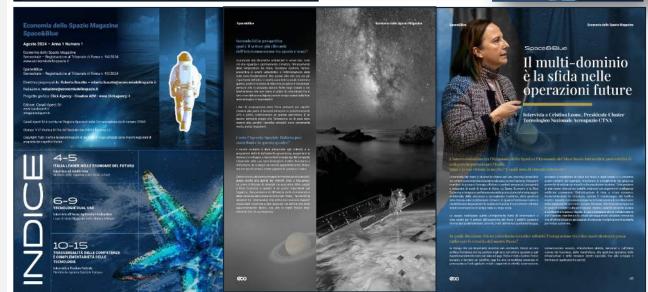
- Editorial framework and key messages
- Content production, including:
  - Copywriting
  - Customized graphic designs











# **INTERNAL BRANDING**

We enhance **workplaces' beauty** with interior design projects where people feel comfortable and the brand and its values are clearly represented.

Through office and production area inspections, we identify the most relevant spaces for signage, exhibition, and architectural projects to encourage a sense of belonging, dialogue, team building, and the development of new ideas.



















# **TOOLS FOR EXTERNAL COMMUNICATION**

INTERNAL COMMUNICATION



### **VIDEO STRATEGY**

We showcase company culture and values in a compelling video milestone.

### LINKEDIN STRATEGY

We deploy strategies for an effective social media presence.

### **AMBASSADORSHIP**

We train and cultivate proud spokespeople to be brand testimonials.

### **EMPLOYER BRANDING**

We shape and amplify authentic company culture to attract, engage and retain top talent.

### **EVENTS**

We create unique experiences to showcase brand excellence with event coverage both onsite and online.



# **VIDEO STRATEGY**

**EXTERNAL COMMUNICATION** 

### **GOAL**

Leverage corporate storytelling and engage audiences with dynamic content by promoting corporate assets or campaigns in coordination with B.I.

**TIMEFRAME**: 2 weeks

### **OUTPUT**

- Initial assessment
- Storyboards definition
- Graphic/Motion elements development
- Shooting plan
- inventory of stock clips/audio tracks
- Video Shooting
- Editing and post-production with 2D-3D-CGI visual effects
- On Time In Full delivery

>>>WATCH THE VIDEO FOR MOTHERLAND

>>>WATCH THE CGI VIDEO FOR MIAMO







MJAMO

# **LINKEDIN STRATEGY**

**EXTERNAL COMMUNICATION** 

### **GOAL**

Promote the brand narrative and initiatives with engaging content to engage audience a corporate storytelling and engage audiences with dynamic content by promoting corporate assets or campaigns in coordination with B.I.

TIMEFRAME: 3 weeks for initial activation + 1 week for monthly updates.

### **OUTPUT**

- Content audit, definition of target audience and goals
- Editorial planning and column structure
- Template design creation
- Monthly calendar
- Content production (incl. visual design)
- On Time In Full delivery
- Community management
- Social media ads
- Performance monitoring

### **ADDITIONAL SERVICES**

- Ambassadorship training courses with certified LinkedIn® trainers
- Design of the LinkedIn Life Page and content creation
- CEO LinkedIn editorial calendar

















### Pegasus Ultra WS FSC™ - SH6020 Plus



# **AMBASSADORSHIP**

We hold **ambassadorship training courses** with certified trainers and develop an authoritative presence to strengthen **personal branding on LinkedIn**, fostering strategic connections and visibility.

### TRAINING SESSION

We design personal ambassadorship training course with consultants and certified LinkedIn® trainers to empower communication skills. Four lessons/month.

### **PROFILE OPTIMIZATION**

We optimize ambassadors' profile by providing with professional headshots, compelling headlines, engaging summary, URL customization.

### **AMBASSADOR BRANDING**

We develop customized key messages and editorial plans for each ambassador, in accordance with the corporate editorial plan to be resonant and effective. We provide dedicated content and articles for each ambassador to further promote the company's strategy.

### **OUTPUT**

- Training course materials
- Personal narrative framework and key messages for each ambassadors
- Content production (articles/posts/videos) for each ambassador to fit the overall strategy. It includes:
  - Copywriting
  - Customized graphic designs
  - Personalized video production



It has been a great pleasure to participate the panel discussion to share our digital and automation strategies, and exchange the major industry trends in Europe with other industry leaders! .... altro



Inspiring days for our teams at Labelexpo Americas 2024!

We explored the latest technologies and innovations, we connected with industry leaders and top players, nurturing valuable partnerships ... altro





MENU Q SEARCE

g December 2023

SUSTAINABILITY

# All4Labels participates in COP28

goals.

All4Labels Global Packaging Croup, one of the world's leading label companies and a pioneer in sustainable and digital packaging, has participated at the 28th United Nations Climate Change Conference COP28 in Dubai, reinforcing its commitment to the environment, product innovation and value chain transparency.



Caboola Novo, MSc, vice president of plobal DAD and sustainability at ASA abels interviewed during CO

Share this

ost recently, the group was invited to participate in the 2023
United Nations Climate Change Conference, more commonly
known as COP28, held from November 30 to December 12 at
Expo City in Dubai, United Arab Emirates.

'We are honored to have represented the packaging industry at COP28 in Dubai and to have the opportunity to show our sustainability best practices, including reduced emissions made possible with innovative and optimized production processes; commented Günther Weymans, chief operational officer of AllaLabels Group.

Click below to watch the All&Labels COP28 interview





# **AMBASSADORSHIP VIDEO INTERVIEW**



All4Labels // Sustainability manager Ambassador video



**Fedrigoni** Ambassador video



**Gallus**Ambassador video



# **CO-BRANDED VIDEO STRATEGY**

**EXTERNAL COMMUNICATION** 



>>>WATCH THE VIDEO





>>>WATCH THE VIDEO





>>>WATCH THE VIDEO



# **EMPLOYER BRANDING**



### How will Blockchain fulfill the unmet needs in labels and packaging industry?

Head of Global Operation Technology at All4Labels - Global Packaging Group Data pubblicazione: 6 feb 2023

The limited traceability of conventional supply chains, the growing concerns of

food safety and the requir known in the label and pa often insufficient to fulfill blockchain provides some

First, let's take a step back

### Supply Chain Traceabilit secure transparency and v converters, we must produ regulatory requirements. I customers in an immediat

Requirements On Food S brand offered more detail willing to pay premium fo are prompting producers product origin possible.



### Reduce, Reuse, and Recycle

Gabriela Neves, MSc. Head of Global R&D and Sustainability na All4Labels - Global Packaging Group + Segui Data pubblicazione: 16 lug 2021

The entire All4labels business is focused on realising three core sustainability concepts: 'Reduce, Reuse, and Recycle'.

Our sustainable packaging reduces customers' environmental footprints. By using recycled or renewable raw materials, and by seeking better ways to promote recycling after disposal, we help to create a truly circular economy. Ambitions extend still further - we look for ways to minimize the carbon footprint significantly across all of our production processes, and within the supply chain. Whenever possible, we facilitate the design of packaging that offers reusability and



### Creating exceptional brand appeal in the premium spirits market



Despite the increasing digitalization of our entire world, as shoppers we are still



+ Segui

### We use Technology to harness people's unique value.

Francesco Paolo Mansi Sales Manager Global Key Accounts presso All4Labels - Global Packaging Data pubblicazione: 12 gen 2021



If you believe that digitalization is the key to live in a better world, you cannot fail to know what my Company, All4Labels - Global Packaging Group, believes.

It's very stimulating and motivating to be able to work in a company that is always investing in latest new technologies.

We want to promote digital transformation doing things differently while





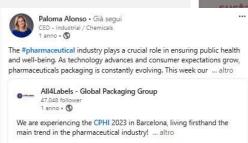


### GEW and All4Labels Group discuss LED initiative

We took the opportunity to discuss this upgrade program with Severin Much of All4Labels, at Labelexpo Europe in Brussels. Severin is responsible for Global Printing Technology at All4Labels and was instrumental in the implementation of Phase 1 of the program.









of pharma, under

the banner of





# **EVENTS**

We help our clients create memorable, impactful and successful experiences through creative event design, meticulous planning, and logistics, for conventions, roadshows, meetings, open days, webinars and live streaming broadcasts.

### **CONCEPT DESIGN & PLANNING**

We define the event's purpose, audience, and theme to craft engaging experiences. We drive promotion, coordinate communication, manage participants, and oversee on-site execution.

### **DELIVERY & MANAGEMENT**

We oversee all operational aspects, ensuring smooth execution. This involves coordinating vendors, managing schedules, handling last-minute adjustments, and ensuring a seamless attendee experience.

### **POST-EVENT ANALYSIS & FOLLOW-UP**

We gather feedback, analyze event success, and care about postevent communication. This includes reporting on key performance indicators (KPIs), attendee feedback, financial review, and followup engagement strategies.

- Event concept document
- Marketing and promotional materials
- Event schedule & logistics plan
- On-site execution strategy
- Post-event report















# **EVENT // OPENING**

**EXTERNAL COMMUNICATION** 

### **GOAL**

Organize the opening event of the All4Labels innovation hub (CoE – Center of Excellence)in Salerno (Italy). Engage media and the technical community of the packaging industry during the event, and support with pre & post-event communication.

**TIMEFRAME**: 2 months

### OUTPUT

- Initial assessment and event plan
- · Participant list, save the date, invitations
- 3 video teasers
- Location setting, installations, and technical services
- Photo-video shooting during the event
- Roundtable moderation
- Live streaming and professional real-time direction
- Video interviews
- Post-production and delivery of the complete footage

>>> WATCH THE VIDEO TEASER

>>> WATCH THE VIDEO TEASER nr 2

>>> WATCH THE VIDEO TEASER nr 3







Center of Excellence

Design through the Future

















# **EVENT // EXHIBITIONS**

**EXTERNAL COMMUNICATION** 

### **GOAL**

Create the **booth design** for participation in trade fairs and exhibitions in C.I. compliance and in coordination with **pre & post event communication**.

**TIMEFRAME**: 3 weeks

- Initial brainstorming
- Specs definitions and technical requirements
- Booth design
- Development of coordinated communication materials (save the date, invitations, video teaser, social media graphics)
- Photo-video shooting during the event
- Content creation with graphic/motion design and 2D-3D-CGI visual effects
- Post-production and delivery of the complete footage

















# **EVENT COVERAGE**

**EXTERNAL COMMUNICATION** 

### **GOAL**

Promote brand participation in the LUXE PACK with live content for social media, traditional media, and photo reportage of the event.

TIMEFRAME: 12-24 hours

### **OUTPUT**

- Initial assessment and live communication plan
- Storyboards definition
- Photo-Video Shooting on site
- Video interviews and customer testimonials
- Content creation with graphic/motion design and 2D-3D-CGI visual effects
- On Time In Full delivery
- Post-production and delivery of the complete footage

>>> WATCH THE SUMMARY VIDEO





















# **EVENTS VIDEO**



**Bobst**Grand opening Bobst Firenze



# **OUR CUSTOMERS**













































# MAKE YOUR COMMUNICATION STRATEGY A SUCCESS!



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